



One decision  
*and they make life  
better, one person  
at a time.*

## Pharmaceutical Sales Internship Opportunity

### Requirements

- Be 21 years of age by June 1, 2011
- Complete 3 years of undergraduate work with an expected **graduation** date of Dec 2011 to August 2012
- Submit your resume online at <https://jobs.lilly.com/student>, search for "Sales," and successfully complete the Pre-Employment Screen (PES)
- Possess a minimum cumulative **undergraduate** GPA of 2.75
- Have a clean driving record with a valid drivers license
- Demonstrate excellent communication/interpersonal skills, leadership ability, and the ability to learn & apply technical/scientific knowledge
- Possess strong influence/persuasion/negotiation skills

### Program Details

- 10-week program providing "hands-on" sales experience detailing medical professionals
- Competitive Salary
- Company Car during internship - expenses paid
- Rigorous 2-week Sales training program – all tests must be successfully completed to continue in program.
- Internship may be completed in your home town, or where you will reside for the summer

Be connected. Be inspired. **Be a catalyst.**  
Visit [lilly.com/careers](http://lilly.com/careers)

The Lilly logo, featuring the word "Lilly" in a red, cursive script font.



## How to Apply for the Lilly Sales Internship

- In your web browser, enter <https://jobs.lilly.com/student>
- In the functional area, scroll down and click on [Sales –Lilly \(1\)](#)
- Once Sales – Lilly(1) is highlighted, click the search button, this will bring you to the Sales Intern Req posting
- To apply for the Sales internship click on [Pharmaceutical Sales Intern](#)
- Click on submit resume
- **If you do not have an account on Lilly.com/careers, you will need to click on “Create New Account” and follow the steps**
- Answer questions about work history and education
- Upload your resume
- Take the **PES** (Pre-employment screen). This is a behavioral questionnaire/personality test which helps us determine whether you may be a good “fit” for the opportunity. It takes about 45 minutes-1 hour to complete. Try to stay focused and just be yourself!
- The entire process should take about an hour.
- If you successfully pass the **PES**, the system will send you a certificate of Congratulations.
- Once you have the certificate, please email it to the sales recruiter at: [Mark.short@lilly.com](mailto:Mark.short@lilly.com)
- In the email subject line, please put **“PASSED THE PES- U of I “** and you will be contacted within 24-72 hours to schedule a first-round interview.